

Legacy Script

Our program is called Legacy.

This program gets you locked-in wholesale prices on all your funeral merchandise and negotiates on your behalf to lower the cost of the services for your funeral. If you choose to be buried, you can get a casket, burial vault, and a headstone locked in for LIFE for under \$4k! That's less than the average cost of just a casket.

By law, funeral homes must accept an outside casket at no additional charge. This usually causes the funeral home to just match our price because they would rather make some profit rather than no profit. The average mark-up on a funeral is around 2000%!!!

(Review Burial and Cremation Merchandise page Avg costs vs Legacy Costs from page 1 top of Legacy Bi-fold)

The second part of the program is the WISH Team.

(Review the "WISH Team" Portion of the 1st page of Legacy Bi-fold on the bottom)

The WISH Team is basically a concierge service that helps take care of all your funeral planning and provide peace of mind for you and your loved ones. They are an impartial 3rd party with no emotional attachment.

They will not change your final wishes, they just negotiate on your family's behalf to ensure your family isn't getting taken advantage of financially or emotionally.

They will be there for your beneficiary when you no longer can and make sure they are taken care of. For your loved ones, this is a very emotional time and it's difficult to make so many decisions. We will make sure on the worst day of their lives, they will be presented with a check, not a bill.

Having this peace of mind is honestly priceless.....

With inflation and deaths rising rapidly every year, this ensures when the funeral costs are upwards of \$30,000, you will be getting yours at a fraction of the cost with locked-in merchandise costs and the negotiation team. The average savings is about 60%.

These are some real examples of clients that have saved money by being members of Legacy.

(Review Real Client Examples of Savings on the top of page 2 of Legacy Bi-fold)

And the last part, they also have living benefits that you can use while you are still here with us. Free Hearing Exams, Huge Discounts off Hearing Aids, 15% off Diabetic & Orthopedic supplies, a RX Discount Card, and a 24/7 telehealth hotline to prevent the need of going into a Doctor's office or the

ER just to get a prescription refill or for a minor diagnosis. This prevents you from needing to find a ride, sit in a waiting room around a bunch of sick people, etc... It's available 24/7/365 and you will speak to a real Dr.

We also provide you with a memorial guide that allows you to put your final wishes in writing for your family. This makes it so they don't have to worry about what you would have wanted.

This is the last and best gift you could ever leave behind for your children, spouse, siblings, or anyone handling your final wishes. It shows them that you cared enough to plan and fund everything in advance for them so they can take the time they need to mourn in peace and not worry about finances.