

SENIOR LIFE INSURANCE COMPANY

Commission Schedule

Plans	Type	Ages	First Year	Yrs 2-5***	Yrs 6-10 ***	Yrs 11+ ***	100% Charge
			Ckg/Sav	All	All	All	back Period
<i>(stated as %)</i>							
Super Preferred - Whole Life	VAP	40-80	95	4	2	0.5	4 Month
	VAP	0-39 81-85	65	4	2	0.5	4 Month
	All Other	0-85	65	0	0	0	4 Month
Preferred Whole Life	VAP	40-80	95	3	1	0.5	4 Month
	VAP	0-39 81-85	65	3	1	0.5	4 Month
	All Other	0-85	65	0	0	0	4 Month
Standard Whole Life	VAP	40-80	75	2.75	2.25	0.5	4 Month
	VAP	0-39 81-85	45	2.75	2.25	0.5	4 Month
	All Other	0-85	45	0	0	0	4 Month
20 Pay Whole Life	VAP	40-80	45	0.5	0.5	0	4 Month
	VAP	0-39 81-85	15	0.5	0.5	0	4 Month
	All Other	0-85	15	0	0	0	4 Month
Ultimate Preferred - Whole Life	VAP	40-80	75	0	0	0	4 Month
	VAP	0-39 81-85	45	0	0	0	4 Month
	All Other	0-85	45	0	0	0	4 Month
Modified Whole Life	VAP	40-80	65	6	4	1.25	4 Month
	VAP	0-39 81-85	35	6	4	1.25	4 Month
	All Other	0-85	35	0	0	0	4 Month
Easy Issue Whole Life	VAP	40-80	40	0	0	0	4 Month
	VAP	0-39 81-85	10	0	0	0	4 Month
	All Other	0-85	10	0	0	0	4 Month
Guaranteed Issue	VAP	40-80	40	2	1.25	0.5	4 Month
	VAP	0-39 81-85	10	2	1.25	0.5	4 Month
	All Other	0-85	10	0	0	0	4 Month
Term 20	VAP	40-80	75	0	0	0	4 Month
	VAP	0-39 81-85	45	0	0	0	4 Month
	All Other	0-85	45	0	0	0	4 Month
Term Return of Premium	VAP	40-80	35	0	0	0	4 Month
	VAP	0-39 81-85	5	0	0	0	4 Month
	All Other	0-85	5	0	0	0	4 Month

Advance Percentages Available (Circle One)

0% (As Earned) 50% 55% 60% 75% (Requires Immediate Chargeback)

Immediate Chargeback System (Circle one)

Yes No

Policy Fees are non-commissionable

Adding value to policies (VAP), such as Legacy Assurance or other approved programs, are optional and not required.

*** Writing agent's 13th month persistency rate for all policies issued in a month must be equal to or over 65% for any respective renewal commission to be paid. Any changes to the 65% persistency-required-for-renewal rate after 2020 will be set forth and published in advance in Senior Life's Agent Manual.

**Please do not sign this attached commission schedule. This is for your records only.
Please accept this schedule through the Senior Life Careers online application process.**